

RESIDENTIAL BROKERAGE

My passion is to help you find the home that you have always dreamed of owning. This involves listening and understanding your needs and working with you to make it happen. Buying a house or an investment property is a important event and to do this you need a real estate agent who understands the business and can provide you with the expertise to make the right choice.

As a hostess for many years of a highly successful Asian television program, my job was to guide people; I frequently had guests who had never been on television before. Part of my job was to guide them through this process and make them feel comfortable. This is what I do best and what I will do for you: make buying or selling a home or business an enjoyable and satisfying experience. I learned how important it is to really hear people and understand their needs. By producing and hosting a weekly TV show for many years, I learned the importance of listening and working with people; I was featured in many articles in the mainstream media. I also received many national and local awards from MA Governor William Weld. Governor Michael Dukakis, M. I. T. Asian students Association recognized for "Businesswoman of the Year," and the Indian American Forum for political education's awarded National Award for the Contributions to the community and media.



In my business I carefully made a team of people full of positive energy. The business of producing the first Asian television program and running my own production company and promoting concerts (including one at the "fleet center, Boston") since 1981, gave me all the tools to run a successful business. My mentor and business partner, a professor at Harvard University, taught me the most valuable aspects of any (human) business person: <u>emotional intelligence</u>, listening skills, and above all <u>empathy</u>. My track record of picking just the right people, place and time has now helped me to pick the right brand in real estate business. Today I am a part of a team of exceptional people at Coldwell Banker Residential Brokerage, offering real estate service for the Sudbury Office, the hometown of my family and I since 1985.

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